

THE Publishers' Weekly

[Formerly the TRADE CIRCULAR]



With which is incorporated the

American Literary Gazette and Publishers' Circular,

Established in the year 1852.

OFFICIAL ORGAN OF THE PUBLISHERS' BOARD OF TRADE.

F. LEYPOLDT, EDITOR AND PUBLISHER, 37 PARK ROW, NEW YORK.

VOL. IV. No. II. NEW YORK, Saturday, September 13, 1873. WHOLE NO. 87.

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SEPTEMBER 13, 1873.

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Advertisements should reach the office of the Publishers' Weekly not later than Wednesday morning, but are desired as much earlier as possible.

NOTES IN SEASON.

CAMILLE FLAMMARION's "Stories of Infinity," translated by Mr. Crocker, will be ready very shortly at Roberts Bros. They are not only remarkable for "the scientific use of the imagination," but equally for the thoughtful philosophizing by the way, so that the book is one for deep as well as light reading.

THE sale of stereotype plates, announced for Tuesday, 9th inst., was postponed on that day because of the smallness of attendance. It will be held probably on one of the days of the regular trade sale. The catalogue includes over fifty sets of plates, a large proportion of them standard poets and like works, from Messrs. Hazard, Stoddard, and Locke & Bubier, and is well worthy the attention of those in this line of the trade. Several remainders and sets of illustrations are also on the catalogue.

THE new novel, by the author of "Miss Van Kortlandt" and "My Daughter Elinor" is nearly ready at the Harpers. "Miss Dorothy's Charge" is said to be a very clever novel, which promises to add much to the reputation gained the then anonymous author of those two brilliant books. Tristam's "Land of Moab" is also on the early list.

THE "Life of John Adams," edited by the Hon. Charles Francis Adams, will shortly be issued by Messrs. Lippincott & Co., complete in one volume, at a moderate price. The work is one of standard value, and is likely to secure a large sale in its new form.

THE first volume ("Kenelm Chillingly") of the Lord Lytton edition of Bulwer's works will be ready for publication very shortly. It is a handsome 12mo, tastefully bound in fine cloth, with printed ornamentation. At \$1.50 per volume, this edition is very likely to prove very popular, for Bulwer is one of the authors who sell.

"THE COMING MAN," the novel by Rev. James Smith, which George Routledge & Sons are to publish shortly, is said to be a very deeply thoughtful and otherwise remarkable book. It was fin-

ished so long ago as 1848, and its author died in 1857. A new (sixth) edition of Hare's "Memorials of a Quiet Life" is also notable on their list.

MISS YONGE's new novel, "The Pillars of the House," will be issued shortly by Messrs. Macmillan & Co., in a two-volume edition made expressly for the American market. That lady's excellent stories have made her hosts of admirers in this country, and the new book should sell widely.

THE Appletons issue immediately Proctor's important work on "The Moon," a very full and authoritative work, giving the latest knowledge of our satellite, with three superb telescopic photographs and other cuts; a practical book on "Workshop Appliances," issued in the excellent "Text-Books of Science" series, in which C. P. B. Shelley, Professor of Mechanical Art and Machinery in King's College, London, treats with illustrations of all sorts of tools, so that the book is indispensable to the thinking workman; Prof. Bain's valuable treatise on "Mind and Body" in the International Scientific Series, and two new 12mo Coopers—"Chain-Bearers" and, "Crater." Next week will come that entertaining book by Frances Elliott, in which the "Romance of Old Court Life in France" is pleasantly woven into a story of the Mühlbach order; Schroeder's "Obstetrics," whose publication has been delayed from first promise; and "Homeward Bound" and "Home as Found," of Cooper.

[OFFICIAL.]

Publishers' Board of Trade.

OFFICE OF THE SECRETARY,

25 Bond Street, New York.

September 10, 1873.

AGENCY REPORTS.

MESSRS. IVISON, BLAKEMAN, TAYLOR & CO. report the following additional engagements: M. D. L. HAYES (headquarters at New York); FRANK SHEPARD (headquarters at New York); J. B. LOOMIS (headquarters at Rochester, N. Y.); O. B. SEAGRAVE (headquarters at Boston); JOHN C. ELLIS (headquarters at St. Louis).

MESSRS. BREWER & TILESTON inform the Executive Committee that the following named gentlemen have been added to their list of travelling agents: HENRY B. TOUR (headquarters at Chicago); J. H. TOWNE (headquarters at Boston); J. D. PLUNKETT (headquarters at New York); S. S. MCLEAN (headquarters at Middletown, Conn.); O. S. WESCOTT, of Chicago, is withdrawn.

Messrs. WILSON, HINKLE & CO. report the engagement of Mr. J. C. BOHANNON, working in Kentucky, and the withdrawal of Mr. J. S. REPPERT.

HENRY HOLT,
Secretary.

ALPHABETICAL LIST OF BOOKS JUST PUBLISHED.

The Prices in this List are for cloth lettered, unless otherwise indicated. Imported Books are marked with an asterisk; Authors' and Subscription Books, or Books published at net prices, with two asterisks.

Abbott.—Commentary on the New Testament, designed for Christian Workers. By Rev. Lyman Abbott. Nos. 1 and 2. Matthew. 8°. Ea., Pap., 25 c. *Barnes.*

Armstrong, R. See *Van Nostrand*.

Arnot.—The Church in the House. A Series of Lessons on the Acts of the Apostles. By William Arnot. Large 12°, pp. 546. \$2.50. *Carter.*

Athol. A New Novel. By M. R. H., author of "My Inheritance," etc. 12°. \$1.75. *Pott, Y. & Co.*

Bailey.—Festus. A Poem. By Philip James Bailey. Red Line ed. Illustr. Sm. 4°, pp. 392. \$3.50. *Miller.*

Bain.—Mind and Body. The Theories of their Relation. By Alex. Bain, LL.D., Prof. of Logic in the Univ. of Aberdeen. (International Scientific Series, vol. 4.) 12°. \$1.50. *Appleton.*

Barrett.—Marriage—As It is, and as It should be. By J. O. Barrett. 16°, pp. 32. Pap., 25 c. *Colby & R.*

***Beadle.**—The Undeveloped West; or, Five Years in the Territories. Being a Complete History of that Vast Region between the Mississippi and the Pacific; its Resources, Climate, Inhabitants, Natural Curiosities, etc.; Life and Adventures on Prairies, Mountains, and the Pacific Coast. With 240 illustr. from original Sketches and Photographic Views of the Scenery, Cities, Lands, etc., of the Great West. By J. H. Beadle, Western Correspondent of the Cincinnati Commercial, and author of "Life in Utah," etc. 8°, pp. 823. *Nat. Pub. Co.*

Bessy Hartwell; or, Charity. By the author of "Ruth Derwent," "Ansdale Hall," etc. 16°, pp. 319. \$1.25. *Warren & W.*

Braddon.—Strangers and Pilgrims. By Miss Braddon, author of "Aurora Floyd," etc. Illustr. 8°. Pap., 75 c. *Harper.*

Bruns.—Latin Grammar. A Compendious Manual for Schools and Colleges. By Henry M. Bruns, LL.D., Prof. of Anc. Language and Classical Lit. in the Coll. of Charleston, S. C. 12°, pp. 212. \$1. *Morton.*

Bulwer. See *Lytton*.

Butler.—The Irish on the Prairies, and other Poems. By Thomas Ambrose Butler. 12°. \$1.50. *Sadlier.*

Cervantes.—The History of Don Quixote de la Mancha. From the Spanish of Cervantes. With 12 illustr. by Gustave Doré. 12°, pp. 424. \$1.50. *Carleton.*

Channing.—Thoreau, The Poet Naturalist. With Memorial Verses. By William Ellery Channing. 16°. \$2. *Roberts.*

Charles.—Against the Stream. The Story of a Heroic Age in England. By Mrs. Charles, author of the "Schönberg-Cotta Family." 12°. \$1.75. *Dodd & M.*

Dana.—Norwich Memorial. The Annals of Norwich, New London County, Connecticut, in the Great Rebellion of 1861-'65. By Malcolm M. G. Dana, Pastor ad Cong. Church, Norwich, Conn. With 17 steel plates. 8°, pp. 395. \$3; shp., \$3.50. *Jewett.*

Daniel.—The Heiress in the Family. By Mrs. Mackenzie Daniel. 12°, pp. 396. \$1.75. *Peterson.*

Davis.—The Diakka, and their Earthly Victims, being an explanation of much that is false and repulsive in Spiritualism. By Andrew Jackson Davis. 12°, pp. 102. 50 c; pap., 25 c. *Davis.*

De Concilio.—Catholicism and Pantheism. An Essay. By Rev. Father De Concilio. 12°. \$1.50. *Sadlier.*

Des Chesnez.—Lady Green-Satin and her Maid Rosette; or, The History of Jean Paul and his Little White Mice. Transl. from the French of the Baroness E. Martineau des Chesnez. 12°, pp. 356. (Corrected price) \$2. *Porter & C.*

Dickens.—Barnaby Rudge. By Charles Dickens. With illustr. by H. K. Browne ("Phiz") and C. Cattermole. (Carleton's New Illustr. ed., vol. 6.) 12°, pp. 603. \$1.50. *Carleton.*

Edmund Dawn; or, Ever Forgive. By "Ravenswood." 12°, pp. 301. \$1.50. *Carleton.*

Eiloart.—The Boy with an Idea. By Mrs. Eiloart, author of "Cris Fairlie's Boyhood," etc. Illustr. Sm. 8°. \$1.75. *Putnam.*

Fay.—First Steps in Geography. A New Text-Book for Beginners. By Theo. S. Fay, author of "Great Outlines of Geography." 12°. 75 c. *Putnam.*

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Fraser.—Synoptical Lectures on the Books of the Bible. By Rev. Donald Fraser. 12°. \$2. *Carter.*

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H. M. R. See *Rownie*.

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Hayden, F. V. See *United States*.

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***Josephus.**—The Works of Flavius Josephus. Transl. by William Whiston, A.M., Prof. of Math. in Univ. of Cambridge. New ed. 12°, pp. 762. \$1.75. *Routledge.*

Keble.—The Christian Year. Thoughts in Verse for Sundays and Holidays. By Rev. John Keble. Red Line ed. Illustr. Sm. 4°, pp. 288. \$3.50. *Miller.*

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Theological Translation Fund Library. See Keim.

United States.—Sixth Annual Report of the United States Geological Survey of the Territories. By F. V. Hayden. 8°, pp. 844. *Gov. Print. Office*.

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The Proposed "Finding List."

WE are called upon to give more definite shape to our proposed plan of a "Finding List." We frankly admit that we are hardly ready to respond. Grateful as we are for the appreciative reception the idea has met with from a dozen or more intelligent men, we have little hope of its realization, so long as not one of our leading houses shows itself disposed to indorse the movement. We by no means believe that all our efforts have been fruitless. They have at least led to an earlier recognition of catalogues as tools indispensable to the book trade, and an imperative demand for a General Catalogue may sooner or later result from the present discussion. Even the forthcoming Uniform Trade List Annual, crude as it may appear in its undigested form, may be considered a progressive step. But from the primitive binding up of publishers' lists to a systematic bibliography is a long way. We have done our share of pioneering and missionary work, and can no longer afford to spend ourselves on unsupported schemes.

We said in our last editorial on behalf of a National Bibliography (August 16) that in order to start the enterprise it is necessary that every one who may be benefited by it should say so at once, should he back it only with a *bona fide* \$15 to \$25, or with a conditional \$50 to \$1,000. Since then we have received—previous to the subscriptions in to-day's number—Mr. Patterson's pledge of \$25; Messrs. Boericke & Tafel's of \$5c, and Mr. E. Steiger's of \$100, all from quarters whence it was least to be expected; from those whence it should be expected most, where it could be best afforded, where the chief benefit would be reaped, *not one*.

Since the money question is the first to be decided, we feel ourselves quite justified in putting off the work of elaborating a definite plan. For work it will be. With the imperfect material on hand, and the various demands to be met, it is no small task to devise a satisfactory method. We should not venture to begin the work without having first consulted with our most competent bibliographers, such as Messrs. Justin Winsor, A.

R. Spofford, F. Vinton, Ezra Abbott, W. F. Poole, F. B. Perkins, James Kelly, and others. We do not feel justified in troubling any one of these gentlemen in behalf of a mere experiment.

We owe it, however to those few who have come forward so generously with a helping hand to give some explanation of what we wish to convey by the words "Finding List."

It is not creditable to America, that it is almost the only civilized country which is not represented by a national bibliography, that is, a complete and accurate title record of all books published in the country, inclusive of the various editions of early issues and of all the changed or revised editions of more recent date. We consider such a task, to-day, almost impossible. Certainly, we should not feel prepared to undertake it. Nor can it, as we stated before, be accomplished without the liberal support of public-spirited men, for as a business venture it will never pay its expenses. Such an enterprise is out of the question. In considering the proper plan for the lesser undertaking of a "Finding List," one must be chiefly guided by the practical demands of the American bookseller. To him, books out of print and not likely to be reprinted, and *verbatim* full titles of old issues, are of secondary value. He may occasionally have a demand for an old or scarce book, but where shall he get it? There is here no organized and well-trained antiquarian book trade, such as that of England, France, or Germany. Thus the more than doubly increased expense of cataloguing an enormous mass of vanished literature, and perhaps several years extra labor, would not be justified, from the business point of view, by the comparatively small practical gain. What the bookseller most needs, and the sooner given the better, is what has been properly called a "Practical Finding List," being an American book-trade catalogue, in which he can find the information daily needed *for the purpose of selling books*.

The following are the principal characteristics of what we understand to be the needed "Finding List" :

1. That it should be a complete list of all American books that can be obtained from their publishers or authors.

2. That this list should be arranged alphabetically, and under but one alphabet—the plan originally proposed by Mr. C. C. Jewett, of the Boston Public Library, and since, with some improvements, adopted in that and other leading libraries.

3. That this single alphabetical list should comprise entries of each book (1) *under name of author*; (2) in cases of individual or characteristic titles, or titles not indicative of a distinct topic, especially occurring in belles-lettres, novels, poems, juveniles, and religious literature, *under name of title*, by the first word, not article or preposition;

(3) in cases of special topics distinctly expressed on title-page, such as biographies, histories, arts and sciences, etc., *under name of special subject*.

4. That the titles should be, for convenience in search, as well as for economy, the short title, *i. e.*, the head line or a reasonable condensation of title-page.

5. That, for the same reasons, details of size, date of publication, or of last edition (or both, if obtainable), name of publisher, place of publication, and price, should be given once only, under name of author, or, in the case of anonymous works, under the first main word of title.

6. That there should be cross references (1) to this from each other entry of the list, and (2) wherever a title may be looked for under different words or subjects, and (3) from general to subordinate topics, and *vice versa*, wherever they may guide to finding all books on a certain subject.

The more frequent are the references and cross-references, the more practically useful will a "Finding List" be, and the more readily will it answer the questions daily asked at the bookstore or library. The recent "Finding Lists" of the Boston Public Library, the perfection of this system for library purposes, will exemplify the merits of this plan.

It is impossible for us, at present, to make any approximate estimate of the probable cost of carrying out the plan above marked out, or to fix a regular subscription price.

However, or by whom, the enterprise may be undertaken, it is not advisable to begin work before there shall be secured a subscription list of 600 at \$25—which we judge is most likely to be the regular subscription price—or 300 at \$50. Even then it will be necessary that the project should be assured by further conditional contributions or advances for a working fund.

We learn from Mr. Kelly, who is more hopeful and less exacting in his conditions, that he is still willing to undertake his proposed general catalogue of all books published in the U. S. from the earliest period, on the plan of the British Catalogue. He has promised to communicate the details of his plan through the columns of the *PUBLISHERS' WEEKLY*, and we shall be happy to have his proposal and our own suggestions discussed by the trade. It is, at any rate, a subject worth discussing, if it should, for the present, lead to nothing more than a clear understanding of what is actually needed.

S. C. GRIGGS & CO. will publish this month Col. Austin Light's "Shippers' Directory for the Northwest," which gives the shipping directions by railroad and express to about 13,000 towns, making it the most complete directory of the kind that has ever been issued. It also contains a list of the national banks and the names of private banks in the Northwest.

LETTERS TO THE EDITOR.

The interests of the trade cannot be better served than by a full discussion by its members of all questions which affect it. Our columns are always open to communications on any such subject, and we cordially invite the trade to express any suggestions or opinions of interest or value in "Letters to the Editor."

The Finding List.

HUNTINGDON, PA., Aug. 27, 1873.

To the Editor of the Publishers' Weekly.

I NOTICED with great pleasure a movement in your last number to get on foot in some shape the plan of a "Finding List." Now, if you will give the general bookseller a little light on the subject, your subscriptions will largely increase. For instance, let it be known what you call a "Finding List." Would it be only a single list of titles, or a double list of titles and authors as well? And would you give size of book, style of binding, publisher's name, and date of last edition, and can all the above items be included in one volume? How many subscribers at \$25, or \$50, or even \$100 per copy would you need to insure the publisher against any risk in the matter? It might be that the book, to be well printed on good paper (for I am sure that any of us paying \$50 or \$100 for a copy would expect first-class material and workmanship), might require more space than could be found in an ordinary sized 8vo volume. Should that be the case, the price, at whatever it might be fixed, would not appear so large as it would for single vol. The plan briefly explained in your paper would, I have no doubt, hasten matters in the way of getting subscribers. I myself will do all that I can to get other subscribers, besides being one myself, as soon as I have some definite idea of the enterprise. I suppose there are not less than a half dozen occasions almost every day that such a list is needed in my store. A customer has just left to whom I missed making a sale on account only of my not being able to give the necessary information on some books he wanted. Nor do I wonder, under the circumstances, at my not being able to take the order. Truly,

J. C. BLAIR.

NEW YORK, September 6, 1873.

To the Editor of the Publishers' Weekly.

I now repeat what I said to you more than two years ago, that I would give fifty dollars for a complete catalogue of American books, that will be useful as a finding catalogue. If you have kept a list of such persons as have offered to purchase such a book of you, please add my name to it for the above amount.

If the booksellers throughout the country had such a book now within their reach, twice the above amount would not purchase it, if it could not be replaced. I offer the suggestion to the booksellers of the country.

Why not celebrate our national Centennial anniversary with such a work?

Yours truly,

DE WITT C. LENT.

SAN FRANCISCO, Cal., September 1, 1873.

To the Editor of the Publishers' Weekly:

THE leading subject of discussion in THE PUB-

LISHERS' WEEKLY for some time past has been the various phases of the question of "underselling."

This is a matter in which those not directly connected with the trade take little interest, beyond the fact that they are always glad to get their books as cheaply as possible. But, though we know nothing of the merits of the question of "underselling," we do know that anything like a "General Catalogue" or "Finding List" of all the books published in America would be of value to many a one who has no connection with the trade—and you may put us down for twenty-five dollars for a copy of such a list in case you publish one. Sincerely yours,

GOODYEAR & BLAKE,
Civil and Mining Engineers.

One of the Causes.

FORT DODGE, IOWA, Sept. 3, 1873.

To the Editor of the Publishers' Weekly.

SIR: I have been greatly interested by the discussion in your columns on the discount and underselling question. I am not aware that I have anything new or important to offer in regard to it but what others have observed and experienced perhaps.

During the late war, or say between the years of 1862 and 1868, the change from a specie to a paper basis caused an expansion of the circulating medium and a sudden jump of prices in almost every thing sold in the market. Books, in particular, went up from 50 to 100 per cent. in price—the farmers' products also advanced largely during the time specified.

But for the past three years in particular, the farmers' products have fallen in price to about the old standard, while books and many other articles manufactured in this country keep to the war prices.

The contraction of the currency, with the great increase in taxation prevalent in almost every locality, leaves less money in the hands of the people; and one of the first things which feel the contraction is the book trade, as none of us feel like dispensing with food and clothing.

Therefore, those who must purchase from necessity resort to all expedients for a reduction, often claiming to be students, teachers, etc., etc.

And from the fact that most publishers do make such a reduction, some voluntarily, others on solicitation, the inference to me is that they do so because their profits are so large they can well afford it.

Who supposes that with the improvements constantly taking place it costs any considerable amount more to make a book now than it did before the war?

Books that sold for 75 cents, \$1, and \$1.25 in 1860 and 1861, are now \$1.50, \$1.75, and \$2.

Would it not be better to sell 100 books at \$1 each than 10 books at \$2 each?

I have never been a publisher, but from my general knowledge of the printing and binding business, I know somebody ought to make a large profit on the book business.

The line of discounts adopted by our heavy publishers does not give it to the retail trade.

Many years since, while acting as a postmaster in a country village, I had frequent circulars from publishers stating that in clubs they would send weekly newspapers at \$1 for a year, in advance—their regular price being \$2.

I wrote to one of them, if he would allow me without restriction to say his paper could be had for \$1 a year I would try and increase his subscription list, then numbering 2 copies. He gave me permission, and inside of four weeks had a list of 65 advance paying subscribers, that continued for years.

I think a little of the same kind of medicine would materially help the book trade.

RETAIL BOOKSELLER.

The Trade Sale.

THERE was a very fair attendance at the opening of the Trade Sale Wednesday, some thirty or more buyers occupying chairs, when, at 9:40, Mr. J. K. Pratt (better known, perhaps, as "Jerry") appeared at the desk. By noon the number had increased to between sixty and seventy animated buyers. The bidding was quite brisk, more spirited for the start than at any recent trade sale; the feeling was very good, and a marked tone of jollity and good humor prevailed.

The Appletons' large invoice of books and blank work occupied the whole of Wednesday's catalogue.

Their books were well received from the start, the bidding on them lively and animated, and the prices obtained for the most part very fair. All tendency towards monotony was prevented by the lively sallies of auctioneer and bidders, and by the sharp contests which frequently occurred.

The three already issued volumes of the "International Scientific Series," \$1.50, opened the ball, bringing 85 to 90 c. There was next offered Miss Rhoda Broughton's forthcoming novel, "Sweet Nancy," whom "Shakespeare" went for (so the sentimental "Jerry" imagined), but when the book was knocked down to him he declined appearing—and a less renowned "bookman" took possession. Wey's "Rome," \$30, brought \$18, and was duplicated to ready takers. Appleton's "Biographical Cyclopaedia," \$5 and \$6, sold well, bringing \$2.75 and \$3.65 for cloth and sheep, respectively. A new edition of Bryant, \$1.50 per vol., was knocked down at 54 and 60 c.; call for duplication was refused. Buckle, \$3, ranged well at \$1.90 to \$1.65. The cheap "Figuier" series, \$3.50, occasioned lively competition, the first lot being taken at \$2.10, the price running down to \$1.35, lines of a hundred each being offered. The better class of standards, Gaskell's Bronté, Goldsmith, Guizot, and such lines, brought 50 to 60 per cent. on retail prices. Mills sold well at \$1.80 on \$3 retail price. Spencer was in active demand at good prices. The "Modern British Essayists," \$2.50, brought \$1.15 per vol. Thiers brought 85 c. on \$2.00. Thibaud's new "Irish Race," \$1.55 on \$3.50, and Tyndall's "Faraday" 50 c. on \$1.

About this time Mr. Pratt left the desk, and was succeeded by Mr. Wm. Leavitt, who continued the sale till noon, and was in turn followed by Mr. T. W. Warren. Appleton's "Illustrated Library of Romance" sold fairly in its cloth edition, but rather low in its paper edition—the latter bringing 32 c. (retail \$1), the former 68 c. (retail \$1.50). Miss. Broughton's books retained their popularity, selling at 85 and 77 1-2 c., on a basis of \$1.50. Disraeli's novels rather fell off in price, bringing 16 and 20 c. on a retail price of 50 c. The new editions of Miss Kavanagh, Grace Aguilar, and Miss Yonge brought fair prices, from 55 per cent. down. Some scientific books were then offered, and brought fair prices; Tyndall's and

Darwin's, in especial, throughout the day kept well up. Lyell's Geologies brought \$2 and \$2.40, retail prices being \$3.50 and \$4. Lubbock's "Pre-historic Times" sell at \$2.75 (trade \$5). An illustrated Andersen, \$10, brought \$4.50. A number of religious books went off dull at indifferent prices. A "Miniature Classical Library," containing such books as Johnson's "Rasselas," Pollok's "Course of Time," Hemans's "Domestic Affections" were taken up at 12 c. (retail 37 c.) Dana's "Household Poetry," in various bindings, was in brisk demand, and brought excellent prices—a cloth \$5 edition obtaining \$2.90, and a morocco \$10 edition selling at \$6. One or two valuable books of engravings caused animated bidding, and sold well—one ("The Wilkie Gallery") obtaining \$20 (retail \$40), and another \$27.50 (retail \$50). Mrs. Jameson's "Works on Art" went readily at \$5.62 1-2 (retail \$10.80), and an illustrated Byron, complete, was in demand at \$7—a good price for a \$12 book. Perhaps of all the books offered Tyndall's were the most eagerly sought after, and brought the best prices. A set of his, on "Light," "Sound," "Electricity," went speedily at \$1.20 (retail \$2), and 75 c. (retail \$1.25). We have given of course the prices of the notable and therefore best selling books; of course much of the other stock brought the usual low prices.

LITERARY AND TRADE NEWS.

BOTH of Mr. Charles G. Leland's forthcoming books are to be published in this country by Hurd & Houghton, under arrangements made by Mr. Hurd while in London. "The Egyptian Sketch-Book" is said to be very bright and clever in dealing with the sights and incidents of the land of the Pyramids, while the work on "The English Gypsies" is a valuable contribution to philological and ethnical literature as well as entertaining to the general reader. We have had so much fiction about the gypsies that a little fact should be a considerable relief.

D. APPLETON & CO. have just issued a new educational catalogue, very full in its descriptions, and in very attractive and pretty shape.

PROCTOR BROS., booksellers and stationers, of Gloucester, Mass., and publishers of the Cape Ann *Advertiser*, suffered severely by fire on the 28th of August. Though their printing materials were destroyed three days before that of publication, with commendable perseverance they impressed into their service an old press that had been lying by in the town, and proceeded to issue their regular edition.

BEFORE Phœbe Cary's death she had begun a series of ballads for little folks, which was left unfinished when she laid down her pen for the last time. Mrs. Ames, who has fulfilled with the utmost fidelity the position of literary trustee to which circumstances called her, has added to Phœbe's unfinished collection other similar poems of both the sisters, and this is the pretty book which Hurd & Houghton are to issue.

"THE National Family Almanac" of the American Tract Society, Boston, an old stand-by, will be issued this season under the more taking title of "The New Year."

A "NEW DON QUIXOTE" has been written by Alphonse Doudet, and is to be published in a translation from the French by H. B. Fuller, of Boston.

"WILKES, Sheridan, Fox: Popular Leaders under George III," is the title of a work, said to be of great interest, by Mr. W. F. Rae.

THE statement that has been made that Mr. John Bartlett, of Little, Brown & Co., has been entirely reconstructing his "Familiar Quotations" is not precisely true. The popularity of that volume makes a new edition a frequent necessity, and Mr. Bartlett is ever on the *qui vive* for opportunities to enlarge and improve it. This circumstance has given rise to the rumor.

"*BELLEHOOD and Bondage*" is the surprising title of a new novel by Mrs. Ann S. Stephens, which is to be added to Peterson's uniform edition of that authoress's cord or more of books.

"*THE Prophet of the Highest*" is the title of a little work by Rev. Nahum Gale, D.D., which makes a study of the character of John the Baptist, and of the Jewish social state of his time.

A CURIOUS novel, called "*Slippers and Gown*," is in press at the Lippincotts. Its author is Wm. B. Smith, former editor of "*Field and Fireside*," in Raleigh, N. C. The story affords opportunity for the discussion of capital punishment—as a substitute for which the writer proposes banishment for life to a place known only to the officers of justice.

A SERIES of ten drawings of old houses in the city of Salem, by Mr. George M. White, have been reproduced in heliotype, and published in an edition limited to one hundred sets, of which nearly all have been already sold. Among the drawings are a picture of the house where Nathaniel Hawthorne was born, one of the "Hunt House," said to have been the original "House of Seven Gables," another of a dwelling once occupied by Roger Williams, and another of General Israel Putnam's birth-place. Mr. White is said to have done his work artistically, so that the portfolio makes a precious memorial of Salem's days of old.

ALL the books of the late Dr. John Todd, D.D., thirty in number, have been republished in England; and some of them have seen the light in eight different languages. The "*Lectures to Children*," a work almost unequalled in its close sympathy with children, has been translated into French, German, Greek, Dutch, and Tamil, and has passed through several editions in Great Britain. His "*Student's Manual*" sold in England to the extent of some two hundred thousand copies, and its circulation in this country has been probably larger yet. Two French translations have been made of it, and its aggregate circulation is said to have been larger than any book by an American author, with the single exception of Webster's Spelling Book.

MATILDA HERRON's autobiography of her life as an actress is to be issued under the title of "*Only Sketches in the Life of an Artist*." Miss Herron, says an exchange, is capable of writing an intensely interesting book, and this story of a professional life, divided by the emblems, "*Daisies*," "*Thorns*," "*Laurels*," and "*Hearts-ease*," promises to be both a revelation and a confession.

THE *Literary World*, in an article on "Curiosities of Literature," advertiring also to one critic, who in a non-evangelical religious paper, recently, fiercely denounced Roget's "*Thesaurus*," because the author spoke of Jesus as the Son of God, tells the following story of "candid criticism": "Not many years ago a very accomplished lady wrote a book. She is not a popular writer, and there was reason to fear that the sale of her new venture would not be remunerative. But she had several warm friends—literary ladies. One of these, who

is a contributor to a leading newspaper, made solemn proclamation: 'I'm going to make that book sell!' So she wrote a glowing eulogy of it in the paper aforementioned; and passing the word to the other friends—Mrs. —— and Miss —— and others—had the satisfaction of seeing very complimentary reviews of her *potége* in all the leading magazines. The book is a good one, and perhaps deserves all that was said of it; but is this independent criticism? Here was a conspiracy by certain fortunately placed persons to force this book into popularity, by leasing, as it were, the judicial functions of these magazines, to which their readers look for absolutely unbiased decisions, for temporary service in its behalf.

LITTLE, BROWN & CO., besides publishing on this side the *Atlantic* for the managers of the Theological Translation Fund, will receive subscriptions for its publications at the rate of \$7.50 a year, for which it is proposed to return three octavo volumes of about 400 pages each.

A FRESH life of Mrs. Barbauld is promised by Jas. R. Osgood & Co.

IT is stated that the second volume of Lamon's *Lincoln* will never get into print, so discouraging was the reception of the first.

THE *Toronto Mail* report speaks thus of the book trade of Canada for last year: "In no department of Canadian commerce has there been, of late years, a more satisfactory and gratifying growth than in the business of book-selling. The expansion of the trade, during the last five or six years, particularly, is as remarkable to the statistician as it is encouraging to the active firms engaged in the business. Nor is its bulk the only feature of note. Any one accustomed to frequent the book-stores of the country will find that there has been also a marked improvement in the character of the trade's importations. While in former years much that was offered in the way of literary pabulum was the raw products of the neighboring markets—either in the shape of the crude piracies of English copyrights or the gilt gingerbread of American centre-table literature—now, the shelves and counters of the booksellers display substantial and tasteful editions of English production.

ABBOTT'S *COMMENTARY*, a concise, popular commentary on the New Testament, "designed for Christian workers," has been undertaken by Rev. Lyman Abbott. The first number, comprising the first seven chapters of Matthew, is just issued in cheap quarter-dollar form by A. S. Barnes & Co.

THE new vocal text-book of Mr. Fred. W. Root, called the "*School for Singing*," has met with very remarkable success. So well was its announcement received, that the first edition was exhausted before it was fairly received from the binder. Several large editions have since been exhausted, and still the demand continues. It is generally commended, by teachers and pupils alike, as one of the very best vocal instruction books now in use. Mr. Geo. F. Root's "*New Curriculum for the Piano-forte*" meets with scarcely less favor. Both these works are published by the enterprising firm of John Church & Co., Cincinnati.

MR. CROCKER, in the *Literary World*, thinks that "the public need wait no longer for 'the great American novel.' If we have it not in 'The Fair God,' our expectations are raised too high for human realization."

THE Lippincotts announce a volume of poems,

"Honey and Gall," which is likely to attract considerable critical attention. They are by Mr. Francis Saltus, whose Paris letters to the *Evening Mail* have made him known as a brilliant writer.

THANKS to the enterprise of Mr. Alex. J. Sheldon, the librarian-in-chief, and his assistant, Mr. Arthur J. Benedict, the Grosvenor Public Library, of Buffalo, is making fine progress. The librarian has secured from Brigham Young himself, copies of the Book of Mormon in English, French, and Italian, and from Consul Shepard at Yokahama an addition to the philological department in the shape of some primary educational works of the Japanese. By the kindness, respectively, of Bishop Coxe and Mr. Francis H. Root, the library is promised complete sets of the *American Church Review* and the later series of the *Methodist Monthly*. Some 1,200 volumes of German books are now being collected in Leipzig for it. The librarian now pursues the system of having the backs of books varnished.

THE publication of the heretofore uncollected writings of Nathaniel Hawthorne, announced some time ago, has been delayed for a singular reason. It is intended to include in the projected volume not only the two chapters of the unfinished "Dolliver Romance," which have been printed in the *Atlantic*, but a third chapter also, which the author left in MS. But up to the present time no one has succeeded in deciphering this latter, and it still remains a puzzle. Mrs. Hawthorne was most skilful in deciphering her husband's manuscript. To her patient labor the world owes her conservation of "Septimus Felton;" since her death no one has been found equal to the task. Miss Una Hawthorne has undertaken the work, but with only partial success. It is the opinion of the most intelligent critics that Mr. Hawthorne intended to suppress "Septimus Felton," and develop its main idea—the secret of living forever—in "The Dolliver Romance."—*Literary World*.

THE story which Miss Braddon is writing for several English provincial newspapers is entitled "Taken at the Flood." Arrangements are made for its concurrent publication in France, Germany, Australia and America.

PARIS presented the Shah with a magnificent copy of Alphand's "Promenades de Paris," on which work no less than 700,000 francs have been expended.

THE *Athenaeum* states that at the recent sale of Mr. Macready's library the late Mr. Lacy purchased a copy of "Cromwell," a play by Lord Lytton, of which he stated that only four copies had been printed off.

DR. S. WELLS WILLIAMS has completed the main portion of his new Dictionary of the Chinese Language, the result of forty years' work. It will comprise 12,500 Chinese characters, and will make a three column quarto of about 1,150 pages. It is stereotyped in China.

BOOKS RECEIVED.

"A LATIN Gradual," by G. K. Bartholomew, to accompany the author's "Latin Grammar," has just been published by Wilson, Hinkle & Co. The lessons in this book are designed to lead the beginner in Latin, by natural and easy steps, through the principles of Etymology and Syntax as presented in Bartholomew's "Latin Grammar." The methods of instruction indicated are mainly such as the author has tested in his own classes, and

the various exercises, both oral and written, which are suggested have been found very valuable for class-drill. Wilson, Hinkle & Co. have also just published a new collection of juvenile acting plays for school and home, called "The School Stage," by W. H. Venable. The plays have been derived from various sources, and afford much variety in subject and style. They are especially adapted for the amusement of very young children. The book is full of spirited illustrations, which will be found very useful to the young actors in suggesting the proper costumes and attitudes.

"BRAVE HEARTS," by Robertson Gray, is a new American novel of much interest and power. We believe the author's name is a *nom de plume* and that this is the first story of any length he has produced. It is brilliantly written and abounds in adventures and graphic descriptions of life and scenery in the wild West, in the early California days, in the time of stage coaches and overland travel. Most of the scenes are located on the Pacific Slope, and full justice is done to the manners of the peculiar people the "diggins" once drew together there. The plot is natural, and a love story, dramatically told, carries the interest of the reader to the end. The volume is a handsomely printed 12mo, full of illustrations, and is published by J. B. Ford & Co.

EPES SARGENT's "School Manual of English Etymology," published by J. H. Butler & Co., differs in some respects in its plan from all other etymological manuals. The introductory portion presents a succinct but clear account of the two great families into which the languages of the civilized world are divided. A very full list of Prefixes and Suffixes is given, and of Latin and Greek derivations. Numerous exercises for practice are freely distributed through the volume. In its compilation the labors of the most advanced etymologists have been carefully taken advantage of. Mr. Sargent mentions that he is particularly indebted to the works of Max Müller, Trench, Ernest Adams, C. P. Mason, August Scheler, and others.

GUYOT's "Physical Geography" closes the series of the geographical text-books which the author had engaged to prepare for our public schools. It is a most gratifying fact that the method on which they are based has received the full indorsement of the best educators, both in this country and abroad. The series is published by Scribner, Armstrong & Co., and is very handsomely got up with numerous maps and illustrations, showing that the publishers have spared neither pains nor expense to do justice to the subject and extend the usefulness of the work.

THE Lippincotts have just ready the first volume of their new edition of the historian Prescott's works, re-edited by John Foster Kirk. It is the first volume of "Ferdinand and Isabella," and forms a handsome 12mo of 500 pages, elegantly and fittingly bound in cloth, black and gilt stamping, with steel plate frontispiece. The type is a very neat old style, the paper good and the page handsome, and the edition is altogether very satisfactory. We confidently prophesy for it a great success.

ROBERT CARTER & BRO. have just published "The Church in the House," a series of lessons on the Acts of the Apostles, prepared by William Arnot, minister of the Free Church of Edinburgh, chiefly for the use of families in Sabbath evening readings. The book is in no ways critical—merely a simple elucidation and enforcement of the lessons

of the Apostles is aimed at. We have also from the same house, the Rev. J. C. Ryle's "Expository Thoughts on the Gospels"—vol. 3 of that portion of the work devoted to St. John's Gospel; and a new and cheap edition of the works of Archbishop Leighton, very handsomely gotten up in one 8vo volume, with a new index of subjects expressly compiled for this edition.

JOURNALISTIC.

FRANK LESLIE'S *Boys of America* is a new monthly magazine for the young, containing sixty-four pages of reading, with numerous illustrations. Price 15 cents per number.

DR. R. SHELTON MACKENZIE had an elaborate and excellently well written article on the Harper Brothers, of New York, in the *Press* of Thursday, August 20.

THE *Hat, Cap, and Fur Trade Review* has been started in New York, and is a good specimen of special trade journalism. It is published at 48 Broad street, New York city.

THE *Medical Brief* is a new medical magazine published monthly by Dr. J. J. Lawrence, at Wilson, N. C.

THE *Chicago Graphic*, a new illustrated paper, is published semi-monthly by H. L. Turner & Co., of Chicago.

THE *U. S. Cotton and Wool Reporter* is a new weekly review of the cotton and wool trades, published by the U.S. Cotton and Wool Reporter Co., No. 3 William street, New York.

THE *Watchman* suggests that weekly papers be allowed to drop out two issues in a year, making up their volume with fifty numbers, so that newspaper folks be given a real vacation as well as other brain-workers.

A STORY, by Mr. Aldrich, entitled "Mademoiselle Olympe Zabuski," is to appear in the October *Atlantic*, which is said to be a fitting companion to those remarkably clever bits, "Marjorie Daw" and "Miss Mehitable's Son."

A SERIAL has been written for the New York *Weekly* by Mme. Le Vert, the well-known Southern authoress.

FOREIGN NEWS.

WHAT THEY CALL AN EDUCATIONAL NUMBER IN ENGLAND. Says the London *Publishers' Circular* in an introductory editorial: "Following a custom which with us is time-honored, we this day put into the hands of our subscribers and the public an Educational Number of the *Publishers' Circular*, the chief value of which will be found in the many advertisements of educational works which fill its pages."

E. MOXON, SON & CO. will publish in September an entirely new and revised edition of Haydn's "Dictionary of Dates," relating to all Ages and Nations, for universal reference, revised and greatly enlarged by Benjamin Vincent, Assistant Secretary of the Royal Institution of Great Britain, bringing the work down to the present date; and early in October, a new volume of the "Haydn Series," being a Dictionary of Popular Medicine and Hygiene, comprising all possible self-aids in accidents and disease, edited by Edwin Lankester, M.D., F.R.S., Coroner of Central Middlesex, assisted by Professors of the Royal Colleges of Physicians and Surgeons.

PROF. SEELEY is engaged on a life of Stein, the great reformer of Prussia, after its overthrow by the first Napoleon. It is indeed time, says the *Athenaeum*, that the vast importance of Stein's work should be rightly understood in England, and its development traced, for he gave a new life and new form to his nation, which will gain for it hereafter even greater results than they have yet secured.

THE issue of the new and revised edition of Cassell's "History of England" having now almost reached the point at which it was concluded in the former edition, Messrs. Cassell, Petter & Galpin have determined, in order to render the work complete, and to meet the wishes of their subscribers, to issue a supplementary volume, bringing down the history to the present date. This new volume of Cassell's "History of England" will be complete in itself as a history of the last ten years.

THE story Miss Braddon is writing for several provincial newspapers will be entitled "Taken at the Flood." It will commence in all the journals on the 30th inst. Arrangements are made for its concurrent publication in France, Germany, Australia, and America.

THE Roxburghe Club is going to issue a volume of colored photo-lithographs, possibly accompanied by autotypes, of the earliest and choicest illuminations in MSS. in the Bodleian Library, beginning with those of the Anglo Saxon Gospels.

HERBERT SPENCER'S "Study of Sociology" will be completed in the October number of the *Contemporary Review*, and published in November.

MESSRS. HACHETTE are publishing in parts a "Dictionary of Greek and Roman Antiquities," edited by MM. Ch. Daremberg and E. Saglio. The work is profusely illustrated, and promises to be of a highly elaborate character.

M. FEUILLET DE CONCHES has concluded the publication of "Louis XVI., Antoinette et Madame Elisabeth, Lettres et Documents inédits," in six volumes.

AT the third convention of Scandinavian booksellers, which was held at Christiania in July last, it was resolved to establish central depots of all Scandinavian publications in each of the northern countries. A general depot of German publications was suggested at the same time.

THE last part of Ch. Juster's work, published under the title, "Les Fondateurs de la Monarchie Belge," embraces a biography of Lord Palmerston.

THE famous *Heidelberger Jahrbücher*, a prominent German literary periodical, established 65 years ago, has been suddenly discontinued.

MR. W. F. MAYERS, Chinese Secretary, H. B. M. Legation at Peking, has for some time been engaged upon a "Biographical, Historical, and Mythological Dictionary of Chinese Literature," similar in its usefulness as regards that of China to Dr. Smith's Classical Dictionaries, in facilitating a knowledge of the literature of Classical Antiquity.

THE well-known traveller, N. Sévertsof, has recently published, in Russia, the first volume of his "Travels in Turkestan," etc. The complete work will contain the results of three scientific expeditions made by him in Central Asia, between the years 1857 and 1868.

WM. MORRIS has journeyed again to Iceland for poetic material.

THE *Athenaeum* states that a pleasant popularization of the chief results of the Early English Text Society's work at the history of our language has been written by a member of the Society, and will shortly appear.

UPWARDS of a million copies of the penny edition of the "Pilgrim's Progress" are said to have been sold by the English Book Society.

A FRENCH writer has just published a work in which he asserts that the "transformist" and spontaneous generation theories are not at all in opposition to the Bible.

IT is stated that Mr. Anthony Trollope is to receive £1,200 for his new tale, "Phineas Redux," in the London *Graphic*.

IT is stated that the publication of the ninth edition of the *Encyclopædia Britannica* will involve an outlay of £200,000.

TIERS' volume, on "The Arts in Italy," is soon to appear.

A RUSSIAN translation of Sir Henry Maine's "Village Communities" has just been published at St. Petersburg.

AD. STRODTMAN is preparing for publication a new biography of Bürger. Over four hundred unpublished letters have been placed at his disposition.

WEBER's celebrated Illustrated Almanac for 1874 (29th year), containing upwards of 100 illustrations, will be issued during the latter part of this month.

E. & J. DE GONCOURT'S "Life of Gavarni," the famous French caricaturist, forms a volume of over four hundred pages.

THE second part of Louis Enault's "Le Secret de la Confession" has just been published by Hachette, Paris, under the title, "Servante et Maitresse."

O. LORENZ, Paris' has just completed the first volume of the new edition of Block's "Dictionnaire général de la Politique," to be issued in 20 numbers at 2 fr. each, or in 2 volumes at 40 fr.

DR. JULIUS HARTMANN'S prize essay in defence of Christian religion, has been published in German under the title "Humanität und Religion."

ODD SLIPS.

A TALE of two Norristown husbands. One, upon leaving his office the other night, stopped at a bookstore, paid \$1.25 for a new novel, and went home and presented his wife with "A Pair of Blue Eyes." The other, after leaving his office, stopped at a saloon, paid \$1.25 for whiskey, and went home and gave his wife a pair of black eyes.

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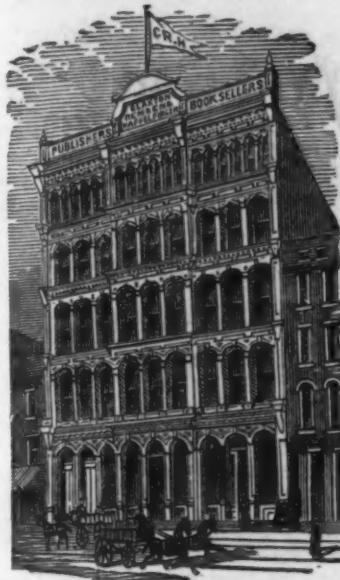
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